# **INDOOR CLIMATE**

MAKING IT MORE SEXY TO THE OUTSIDE WORLD

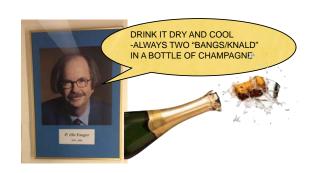


15. MAY 2014 Liselotte Lyngsø, future navigator

FUTURE NAVIGATOR

# **INDOOR CLIMATE - MAKING IT SEXY**

THE INVENTOR P. OLE FANGER



#### **INDOOR CLIMATE**

IT NEEDS TO APEAL TO THE DIGITAL GENERATION



110 YEARS & 5 CAREERS, POP UP SOLUTIONS, MOBILE, 70% WORK FROM HOME, 75% IN BIG CITIES, 90% INSIDE

## **ALWAYS ONLINE - PLUGGED IN**

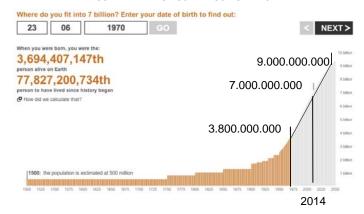
THE DIGITAL GENERATION REFUSES TO DRIVE!



"The iPhone is the Ford Mustang of today"
66% of the 18 to 24 year olds in the US would pick internet
access over car ownership. Only 15% of those who are older say
the same! Koslowski, Gartner 2013

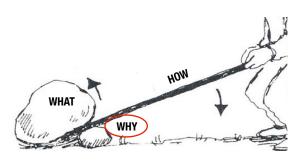
#### **MOVING FROM 7 TO 9 BILLION**

YOUR MARKET IS HUGE IF YOU DO IT RIGHT



# **MAKING INDOOR CLIMATE SEXY**

**SEARCH FOR MEANINGFUL SOLUTIONS** 



**ASK WHY CHANGE OF FOCUS FROM WHAT TO WHY** 



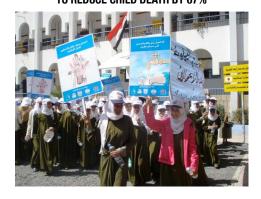


# **ASK WHY** REVERSE MICROWAVE = JUST IN TIME COLD



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WHY SOAP? **TO REDUCE CHILD DEATH BY 67%** 



**WHY A BALCONY** 

FROM BALCONY TO 6 M2 FRESH AIR AND DAY LIGHT



# **WHY WINDOWS**

**LIVING DAY LIGHT** 



# **WHY INDOOR CLIMATE**

**URBANISATION - 75 % BY 2050** 



Stearinlys øger forureningen i danske hjem til Beijing-niveau



Nu er smoggen i Kina så slem, at solopgangen kun findes på storskærm



☑ Del Synes godt om 85

AF EMIL NORSSER, 17. JANUAR 2014

# WHY INDOOR CLIMATE

**CLIMATE CONCERNS & SMART GRIDS** 

# Central Power Plant Commercial Buildings Storage Photovoltaics Power Quality Device Power Quality Device Central Power Plant Commercial Buildings Local CHP Plant Power Plant Power Plant Power Plants

# **WHY INDOOR CLIMATE**

#### FROM STUFF TO WELL BEING AND FEELING AT HOME





## WHY INDOOR CLIMATE

NO BREATH SHARING IN THE HOSPITAL BED - NEW MEGA HOSPITALS



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## **WHY INDOOR CLIMATE**

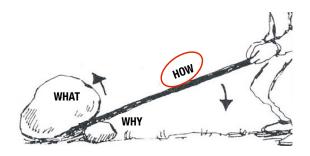
**BETTER GRADES - 7000 NEW YOUTH HOUSES** 



FUTURE

# **INDOOR CLIMATE**

**MAKING IT SEXY** 



#### **OUIZ**

WHAT IS THE MOST IMPORTANT IN ORDER TO ACHIEVE
WEALTH, HEALTH, A GREAT JOB, PERCEIVED HAPPINESS AND A
LONG LASTING RELATIONSHIP?

- •A) A HIGH IQ AND EQ
- •B) A LARGE AMOUNT OF SELF CONTROL
- **●C) A POSITIVE MINDSET**

#### QUIZ

### WE HAVE OUR MINDS ELSE WHERE THE WILLPOWER HAS BEEN CANCELED! FOR MOST OF US



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#### •B) A LARGE AMOUNT OF SELF-CONTROL



# **BODY-HACKING IS THE NEXT BIG THING!**



# **BODY-HACKING**

**LIFE AS A GAME** 



FEEDBACK: SMARTER, STRONGER AND LIVE LONGER

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### FROM MEASURING TO MONITORING!

#### MONITOR THE INDOOR CLIMATE



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22nd October 2013 in Financial Services, Health & Wellbeing, Lifestyle & Leisure.

**BIG DATA GOOGLE IS ENTERING THE INTERNET OF THINGS** 



Google acquires Nest for \$3.2 billion: Is it finally time for smart homes to become a

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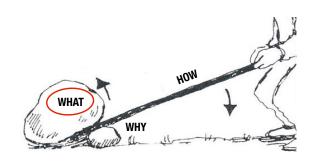
# **TELL THE PERSON SITTING NEXT TO YOU**

WILL YOU USE BODY-HACKING IN 2 YEARS TIME?

# **INDOOR CLIMATE**

**MAKING IT SEXY** 





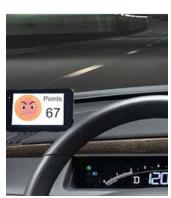
THINK ABOUT NUDGE
TO GET THE BEST OUT OF PEOPLE



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NUDGE FUN AND SIMPLE





ME, ME, ME
FROM STORY-TELLING TO MY STORY



I WANT TO BE IN CONTROL

FROM SERVICE TO ACTIVATION



### I WANT TO BE IN CONTROL

FROM SERVICE TO ACTIVATION



"WE ARE AFRAID OF PLANES BECAUSE WE ARE NOT IN CONTROL
NOT CARS BECAUSE WE ARE IN CHARGE
- EVEN THOUGH ITS FAR MORE DANGEROUS"

# **PREDICTIVE ANALYSIS**

THE DATA IS NOT LYING



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# PREDICTIVE DATA

**MOOD AND PERFORMANCE ENHANCER** 





SURROUNDINGS THAT KNOWS WHAT YOU NEED

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# FROM KNOWING TO FEELING

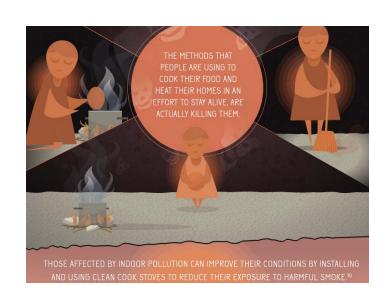
FROM INSPIRATION TO TRANSFORMATION - NOVO



# IF THE STORY IS NOT TOLD IT DOES NOT EXIST

FROM WORDS TO IMAGES





#### **LISTEN LOUDER**

#### ALSO TO THE STUFF THAT WE HAVE NOT ASKED FOR



#### **LISTEN LOUDER**

#### **ESCAPE THE FILTER BOBLE**



http://www.ted.com/talks/eli\_pariser\_beware\_online\_filter\_bubbles.html

#### **ACROSS ACADEMIC BOUNDARIES**

THINK 360 DEGREES AROUND PEOPLE



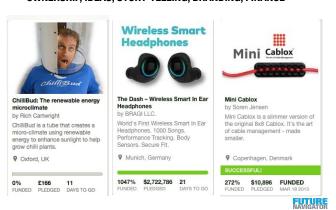
#### **ACROSS ACADEMIC BOUNDARIES**

THINK 360 DEGREES AROUND PEOPLE



### **GET PEOPLE INVOLVED**

OWNERSHIP, IDEAS, STORY-TELLING, BRANDING, FINANCE



# **MAKING INDOOR CLIMATE SEXY**

PEOPLE ARE NOT RATIONAL - THE PRICE OF COFFEE AND EGGS







THE BEST

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# **THANKS FOR LISTENING**

**INDOOR CLIMATE - BIG SHIFTS** 

FROM LINEAR TO EXPONENTIAL

FROM WHAT TO WHY

FROM MEASURING - TO MONITORING

FROM WILLPOWER - TO DIGITAL STICK

FROM SOLUTION - TO MY STORY



GET THE PRESENTATION - SEND A MAIL TO: LLL@FUTURENAVIGATOR.DK

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